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## Own Your Future: Straight Talk about How to Buy a Business and Build Your Future (Hardback)

By Bill Grunau

iUniverse, United States, 2009. Hardback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Rarely do you come across a book that provides hands on practical advice in every chapter. Bill s real life experiences as an entrepreneur, CEO, and business broker leave the reader with a blueprint for business acquisitions. Ivory tower theory is not going to go a long way in an acquisition, one needs to get down in the trenches as Bill explains chapter by chapter. -Karl Fava, Principal, Business Financial Consultants Bill s polished style of writing reflects a common sense approach to buyer and seller concerns through the acquisition and divestiture process. A must read for first-time buyers and sellers of privately held businesses. -Glenn Haddad, Corporate Trainer and Business Intermediary I couldn t recommend a more salient primer for persons interested in purchasing a business. Bill Grunau distills the complexities of the purchase and sale of businesses into a plain English and common sense-format that will allow inexperienced buyers or sellers to confidently spot and navigate potential minefields in the transaction. Undoubtedly, the book can allow its reader to make better decisions-ones that will lead...



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